

ADVISORY COUNCIL RECRUITMENT FAQs.

WHY WOULD A CUSTOMER WANT TO BE ON ADVISORY COUNCIL?

A key component to the competitive contracting process is the input received from customers—both those on the Vizient contracting councils and those sitting on advisory councils. Participation in an advisory council ensures all customer perspectives are integrated into the contracting process. With such a diverse customer base, it is vital that all voices are represented to ensure the contracts awarded have relevant value for each class of trade we serve.

WHAT DO ADVISORY COUNCILS FOCUS ON VS. A CONTRACTING COUNCIL?

While contracting councils provide input before, during and at the point of final approval of the contracting process, advisory councils provide market intelligence and customer preference information prior to the issuance of the Request for Proposal (RFP), and in advance of councils establishing the final evaluation criteria and weightings used on bid scorecards.

The direction that advisory councils provide through this channel serves as the foundation for Provista and Vizient's non-acute contracting and program decisions.

WHAT ADVISORY COUNCILS WILL BE FOCUSED ON NON-ACUTE MARKETS?

There are four advisory councils focused on the non-acute space:

Advisory Council

- Alternate Site Pharmacy
- Alternate Site (non-pharmacy)
- Ambulatory Surgery Centers
- Long-Term Care

Customer Types

- All types of non-acute pharmacy customers
- Physician clinics, urgent care, dialysis, etc.
- Surgical Centers
- Senior living, home health, rehabilitation, hospice, etc.

WILL THERE BE ANY NON-ACUTE REPRESENTATION ON VIZIENT'S CONTRACTING COUNCILS?

Yes. There are non-acute customers on the following Vizient contracting councils:

- Capital, Facilities and Construction
- Cardiovascular
- Clinical Pharmacy
- Food and Nutrition
- Imaging
- Information and Data Services
- Laboratory
- Oncology Pharmacy
- Orthopedic
- Pediatric
- Pharmacy Business
- Pharmacy Executive
- Supply Diversity
- Supply Chain Strategic Council
- Wound Management

CAN A CUSTOMER PARTICIPATE ON MORE THAN ONE ADVISORY COUNCIL?

Due to the time commitment we are asking of advisory council members, it would be best for customers to only be on one advisory council.

WHAT IS THE TIME COMMITMENT?

Advisory Council meetings will include a monthly WebEx/conference call and 1-2 in-person meeting(s). The term for each council member is 3 years.

ARE EXPENSES PAID FOR LIVE MEETINGS?

Travel, lodging, transportation to meeting hotel/site, and all meals are provided at no cost for council members.

WHAT ARE THE CRITERIA FOR PARTICIPATION ON A COUNCIL?

1. They must be a subject matter experts in the COT of the council
2. Provista must be designated as their primary GPO
3. They must be at their current organization for one year.
4. They must be in their current position for one year.
5. Once selected, they must complete a Non-Disclosure Agreement and an annual Conflict of Interest statement.

HOW DOES A CUSTOMER APPLY TO BE ON A COUNCIL?

Vizient will facilitate a focused recruitment campaign for advisory councils each fall on behalf of Provista. Candidates self-nominate for council service by **completing the online council application**. Applicants will be asked to indicate their personal areas of expertise and time availability, and council applicants must also submit a resume. Candidates may nominate themselves for service at any time during the year.

Applications for open council seats will be reviewed by the Provista council facilitator and may be contacted by the facilitator for a phone interview. Candidates will be appointed to discipline-specific councils based on their knowledge, skill, scope of responsibility, tenure, class of trade, size, geographic location and experience. Priority will be given to our most engaged customers. Selections are made to ensure a balanced composition representing the various classes of trade we serve.